

# ABOUT US



**SOUTH DEVON  
FLAT ROOFING**

## WHO WE ARE

South Devon Flat Roofing Ltd, is the leading roofing contractor in the Torbay area. We are specialists in all areas of flat roofing, slating and tiling, and deal both with the private individual and commercial customers.

## WHAT SETS US APART

Brett Maxwell, Director of South Devon Flat Roofing has a vast amount of experience in roofing construction and the latest roofing technologies.

We take pride in our personal service – we will prepare thorough evaluations of your property, advise on the best remedial treatment, and ensure the work is completed efficiently, expertly and with regard for your property.

South Devon Flat Roofing is environmentally conscious and will always advise on energy efficiency in relation to roofing and insulation which may improve a property.

The company carries a full commercial licence for the installation of the highly acclaimed Rubber Guard EPDM system by Firestone. We are now able to offer extended guarantees on residential and commercial Rubber Guard EPDM Systems.

Approved ICOPAL contractor. We can offer extended warranties (including insolvency and insurance backed).

South Devon Flat Roofing holds public and product liability insurance with an indemnity of £5,000,000. We carry the correct insurances to work at height and with heat. You are assured peace of mind by contracting South Devon Flat Roofing Limited to carry out your roofing project. Our insurance certificates are available on request.



*Our experience with SDFR has always been very positive, with a quick reaction from Brett we have always been able to resolve our roofing issues with the minimum of fuss. In addition it has never been too much problem to talk through a problem over the phone to understand what our options are before we commit to a solution.*

*Bretts knowledge and experience has given us the confidence to use his services time and time again.*

Allen L, Torquay



## WHICH MATERIALS WILL WE USE?

We believe in only using the best materials. This allows us to confidently guarantee our work for the longest possible timespan. We believe in doing the job right, first time and in accordance with manufacturer specifications and guidelines.

During the current financial climate, we do realise that some of our customers may prefer to use slightly cheaper materials, to bring down the cost of a project. We will always advise our customers to the best of our ability and never compromise on the quality of materials to such an extent, that we cannot confidently guarantee our work.

## OUR PRICING STRUCTURE

When pricing a particular project, we usually take into consideration 5 factors:

1. Labour rate
2. Materials cost
3. Rubbish disposal
4. Cost of subcontractors (if needed)
5. Cost of scaffolding (if needed)

On larger scale projects, we may need to take into consideration other costs, such as the provision of health and safety documentation, storage facilities and comfort facilities for tradesmen.

We will always pass on any trade discounts on materials, straight to our customers.

We never mark up the cost of rubbish disposal, subcontractor rates, or the cost of scaffolding.

If a larger project requires us to tend to site several times to project manage third parties, this cost will be reflected in our labour rate.



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*Our clients have used SDFR successfully to complete a whole range of replacement slate and flat roofing projects throughout Torbay for the past ten years. Their knowledge of roof construction and materials enables our clients to make informed decisions in order to solve often complex problems.*

Jonathan Holmes MIRPM,  
Property Director, TMS Group  
(Residential Flat & Estate Management)



## FAQ

### ***You have provided me with an 'estimate', why haven't you provided a quotation?***

Due to the nature of our work, it is not always possible to expose all areas of a roof, in order to quote for all aspects of a job. During our many years of experience, we have come across all manner of defects hidden beneath roof coverings.

We will always take pictures of the work in progress and correspond with our customers immediately about any additional works required, being completely transparent in regards to additional costs involved, including the labour rate and materials.

### ***Do you add a markup on materials, scaffolding and sub contractor cost?***

No. Our pricing on the above will always reflect the true cost of these items.

If a larger project requires us to tend to site several times to project manage third parties, this cost will be reflected in our labour rate.

### ***You have insisted on the use of scaffolding. Another contractor has agreed to carry out work using only a ladder. Why is this?***

We are obligated by law and by our insurance company to comply with health and safety regulations. This means that we will insist on using scaffolding if a project requires us to do so in order to carry out work safely. We have a duty of care to make sure that our tradesmen can carry out work safely. Further, it is often completely impractical and time consuming to work from ladders and bring materials up to roof level.

It is also the responsibility by law of a customer to make sure that any tradesman invited onto their property carries out work safely. If you have any concerns about a contractor agreeing to work from a ladder, we advise you to contact the Health and Safety Executive for guidance.

